CAPABILITY STATEMENT

GovCon Teaming + Execution Support

Opportunity qualification, teaming, pursuit coordination and real workshare - from first signal through closeout.

PMG turns public-sector signals into executable pursuits and defined subcontract work.

One founder-led partner to qualify the work, assemble the team, coordinate the response and carry an agreed scope into delivery.

THE PMG MODEL

01
QUALIFY
Fit, buyer, timing, competition and pursuit path.

02
TEAM
Complementary partners, roles, workshare and boundaries.

03
PURSUE
Inputs, vendors, RFQs, schedules and submission readiness.

04
PERFORM
Coordination, records, sourcing, handoff and closeout.

FOUR WAYS TO ENGAGE

01 PAID STARTING ENGAGEMENT
Opportunity Teaming Sprint
One target or live pursuit; fit, buyer and partner map, workshare options and action plan.

02 DEFINED PER PURSUIT
Pursuit + Proposal Coordination
Inputs, meetings, vendor outreach, quotes, schedules, forms and submission readiness.

03 MONTHLY OPERATING SUPPORT
Embedded GovCon Desk
Ongoing opportunity, teaming, sales and quote coordination without adding another hire.

04 SUBCONTRACTED DELIVERY SUPPORT
Post-Award Work Package
Administrative, sourcing, coordination, documentation and closeout carried into performance.

BEST-FIT PARTNERS
- Engineering, environmental and planning firms
- Primes, contractors and program teams
- Manufacturers and specialty suppliers
- Grant, facility and infrastructure partners

REAL PMG WORKSHARE
- Capture and pursuit operations
- Partner, vendor and RFQ coordination
- Project tracking, records and closeout

Boundaries: Licensed design, engineering, scientific analysis, field-trade supervision and professional sign-off remain with the qualified technical lead.

COMPLEMENTARY OPERATING DESKS

REVENUE INFRASTRUCTURE
Government Sales + Quote Desk
Qualified demand, buyer and prime mapping, RFQ and pricing coordination, follow-up and pipeline tracking.

PROCUREMENT PERFORMANCE
Supply Savings + Sourcing Desk
Supplier outreach, qualified options, landed-cost comparison, quote coordination and material-gap resolution.

Focused areas: Water & wastewater | HVAC & mechanical | Electrical & power | Physical security | Building envelope | Life safety | MRO, safety & facility supplies

WHY PMG
- SBA-Certified SDVOSB
- SAM.gov registered
- Marine Corps veteran-led
- Founder-direct accountability
- Southeast field coverage
- National sourcing reach

COMPANY DATA

Patriot Materials Group LLC
Hickory, North Carolina
UEI: YY18SY3C8DE5 CAGE: 1ZM53
NAICS: 541611 | 541614 | 561110

OPERATING STANDARD Roles, deliverables, compensation, boundaries and acceptance criteria are defined before work begins. PMG performs real, auditable work - never name-only participation.

START WITH ONE LIVE OPPORTUNITY

Send the solicitation. PMG will define the fit, workshare and next actions.

CHRIS LEWIS-JONES (LJ) | PRESIDENT

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